Managing overstocks, after-sales and especially product returns are essential factors in E-Commerce success – not only for retailers but also for brands and producers. Founded by Simon Schrol in November 2010, Returbo is a leading e-commerce fulfillment provider for brands and retailers in various product categories. With an active network of more than 50 European sales channels, Returbo ensures an efficient sales strategy for overstocks, end-of-life ingots and product returns consistent to branding and channel needs of leading European brands. More than 250 retailers, brands and stockists trust in Returbo’s full-service returns and overstock management with integrated remarketing activities.

www.returbo.de

Find the complete interview at www.thehunter.com

RESEARCHER // THE HUNTER

LABFOLDER

It’s Time We Rethink Research

In a modern research lab, you will find brilliant scientists, the most modern devices to do the most complex analyses, and high-tech equipment to push the boundaries of knowledge. But to document their findings and plan their experiments, most scientists still use the same tools as hundreds of years ago: a paper notebook. The consequences. Once the boxes are closed, data from previous research is hard to find and scientists have to start over again and again. That’s what Martin Schröder, Florian Hauer and Simon Schrol of labfolder want to change. With a digital lab notebook, allowing for quick documentation, effective sharing, and easily communicating all research data on one platform via laptop, tablet or smartphone, labfolder helps scientists to make research easier, faster, and more successful, and allows them to finally make sense out of their data.

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